Friday 1 st of October, 2004	Issues on the agenda (short breaks for coffee)	Presenters
09:15 – 09:45	 Welcome to our netmaking and dealmaking party! The objectives for the seminar and workshop Background and the big picture: 3rd mission in the 3rd industrial epoch European Conversity and the Swedish eCompete center in formation Short presentation round of participants, formation of groups 	Erik Wallin, Lund University (LU)
09:45- 10:00	Informatics and ICT applications in the 3rd industrial epoch	Hans Lundin, Dept of Informatics, L
10:00 – 10:30	The case of Bräkne-Hoby and its virtual village: • History and status of the Virtual Village for Bräkne-Hoby • Local, social and business networking • Experiences made and lessons learnt so far • Is there a future for Virtual Villages?	Nils Tvermoes, Byn på Nätet
10:30 - 11:00	Flyinge Village (Flyingebygden) as a real world laboratorium for 3 rd mission projects: • As a case in the CoLabs.eu project (Learning regions) • As a case in the eCompete project (Innovation and SME) • Flyinge Utveckling as a model for local development • A limited company for longterm local welfare development?	Gunnar Petersson, Flyinge utveckling
11:00 - 11:30	Glocalization and place-bounded "sticky" clusters • Clusters and the local social capital • Local communities with and without a future – what's the difference? • How to create sustainable local welfare in the global context?	Björn-Anders Larsson, Nordeg
11:30 – 12:00	Industrialization and commercialization of higher education • eLearning and the learning object industry • Customization, personalization and eLearning on demand • Is there a need for a new mindset to take advantage of eLearning?	Ola Badersten, Lund University Education AB
12:00 – 12:30	Business models for eLearning • • eLearning as eBusiness • The growth of virtual campuses • The brokerage model for eLearning	Dipak Khakhar, Dept of Informatics, L
12:35 – 13:35	Lunch, Ideon restaurant	Only "whole-day" participants
13:40 – 14:00	EEIG – European Economic Interest Grouping • • A new type of association supported by EU • • Typical EEIG-s • • Pro-s and Con-s for an EEIG on the Europen eLearning market	Anders Krantz, KPMG, Sweden
14:00 – 14:20	A business model for European Conversity (in formation) • A Hegelian Aufhebung of eLearning, eBusiness and eGovernance • Real world embedded place- and work-centric learning systems: • The higher value chain of eLearning and regional clustering support • Busy City as a template for a set of regional installations in Europe	Erik Wallin, Lund University
14:20 – 15:40	Workshop to test and evaluate a business model for <i>European Conversity at Lund for Scania</i> by a deal-making party between some virtual companies along the eLearning value chain: eAuthor's Club, CourseWare Factory, Education Provider, Evaluation Institute and eCompete Network.	Erik Wallin, Lund University Joe Eagan, COS Consulting

15:40 – 16:00	Discussion and conclusions • • Consequences for current EU-applications (ECLISS, ERA-NET,) • • Action plan for formation and establishment of European Conversity • • Strategic intra- and inter-regional partnerships, networking support • • Evaluation of seminar and workshop, access to proceedings etc.	Erik Wallin Lund University All participants
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